



NEWS

For immediate release

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Deborah Murphy of Cadence Wealth Advisors Attends 2019 Ladenburg ELEVATE Advisory Symposium

Mount Juliet, January 28, 2019 – Deborah Murphy, of Cadence Wealth Advisors in Mount Juliet, recently joined a select group of 300 advisors for the annual Ladenburg ELEVATE Advisory Symposium in Nashville, Tennessee, from Jan. 13-15. Mrs. Murphy is a Registered Representative of Securities America, a wholly owned subsidiary of Ladenburg Thalmann Financial Services Inc.

This conference, held annually and hosting advisors from each of Ladenburg’s independent advisory and brokerage (IAB) firms, provided attendees with a variety of networking activities and educational sessions geared toward supporting their advisory business and enhancing their service to clients. Mrs. Murphy was also provided with the opportunity to hear directly from Securities America’s leadership team.

Breakout sessions, presented by industry partners and Ladenburg affiliate companies, featured a variety of content focused on money management, practice management and advanced planning concepts such as:

- Behavioral financial advice
- Partnering with third-party money managers
- Managing money during rising interest rate environments
- Longevity planning

“The ELEVATE Advisory Symposium gave me valuable information to bring back to my practice,” said Mrs. Murphy. “Managed money choices have become increasingly complex, so taking the time to understand the changing marketplace is the best way to provide exceptional service to my clients.”

Keynote speaker Major Anthony Bourke, a former U.S. Air Force F-16 pilot and the CEO and founder of Mach 2 Consulting, opened the event. Bourke described how he applied tools and techniques that made him one of the nation’s premier fighter pilots to the competitive world of business. The closing keynote featured an industry thought leader who discussed the advancement and future of financial planning.

Mrs. Murphy has been with Securities America for more than one year but has worked in the industry for over 20 years. Cadence Wealth Advisors provides comprehensive financial services in the areas of retirement, financial and goal-based planning, investment management, trusts and insurance.

About Securities America

Securities America, a wholly owned subsidiary of Ladenburg Thalmann Financial Services Inc., is one of the nation’s largest independent advisory and brokerage firms, with more than 2,550 independent advisors and over \$90 billion in client assets as of June 30, 2018.



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